

Farm Houmland Decisions under Various Tax Policies

*Comparative Static Results and Evidence
from Household Data*

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Background

Observation:

- special tax systems for the agricultural sector

Reason:

- difficulties in applying standard taxes due to the specific farm-household constellation

Consequence:

- analysis of special agricultural taxes
- especially farm household effects

Our Analysis

Methods:

- theoretical analysis and
- empirical estimation

Scenarios:

- various standard and agricultural taxes
 - with and without labour market imperfections
- ⇒ assessing existing tax policies
- ⇒ derivation of "optimal" tax systems

Model

Model types:

- separable farm household model (no market imperfections)
- non-separable farm household model (labour market imperfections)

Regarded problems:

- imperfect markets (in contrast to absent markets)
- testing for market imperfections
- estimation of (not directly observable) shadow prices

Model Specification

Assumptions about possible labour market imperfections:

- fixed costs for accessing the labour market
 - increasing transaction costs for accessing the labour market
- ⇒ decreasing effective wage rate for selling labour
- ⇒ increasing effective wage rate for hiring labour

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Evaluated tax policies (exemplarily):

- income tax (standard tax)
- market surplus tax (special agricultural tax)

Model: Variables

Farm:

- home-consumed output (X_a) (**a**nimal)
- market output (X_c) (**c**rop)
- labour input (X_l)
- commercial variable input (X_v)
- quasi-fix factor(s) (R) (**r**estricted factors)

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Household:

- self-produced good (C_a) (**a**nimal)
- purchased good (C_m) (**m**onetary)
- leisure (C_l)

Model: Algebraic Specification

Utility maximisation:

$$\max_{x,c} U(C_m, C_a, C_l), \text{ s.t.}$$

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$$P_m C_m \leq (1 - \tau_Y) \left[P_c X_c + P_a X_a - P_v X_v - C(X_l^H) + R(X_l^S) + E \right] - P_a C_a$$

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$$(1 - \tau_{MS}) [P_c X_c + P_a (X_a - C_a)] - P_v X_v - C(X_l^H) + R(X_l^S) + E$$

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Time constraint:

$$T_l + X_l^H \geq X_l + X_l^S + C_l$$

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Time constraint:

$$T_l + X_l^H \geq X_l + X_l^S + C_l$$

Technology constraint:

$$G(X_c, X_a, X_v, X_l, R) = 0$$

Theoretical Analysis

Comparative Static of tax-induced effects:

$$\frac{\partial Z}{\partial \tau_j} \text{ with } Z \in \left\{ X_{c,a,v,l}, C_{m,a,l}, X_l^{S,H} \right\}$$

Theoretical Analysis

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Non-separable model:

$$\frac{\partial Z}{\partial \tau_j} = \frac{\partial Z}{\partial \tau_j} \Big|_{P_l^* = \text{const.}} + \frac{\partial Z}{\partial P_l^*} \frac{\partial P_l^*}{\partial \tau_j}$$

Theoretical Analysis: Results

Separable model (no market imperfections):

Tax	Farm				Household			Labour Market
	X_a	X_c	X_l	X_v	C_a	C_m	C_l	$X_l^S - X_l^H$
τ_Y	0	0	0	0	(-)	(-)	?	?
τ_{MS}	-	-	-	-	?	(-)	(-)	(+)

Theoretical Analysis: Results

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τ_Y	0	0	0	0	(-)	(-)	?	?
τ_{MS}	-	-	-	-	?	(-)	(-)	(+)

Non-separable model (imperfect labour market):

Tax	Farm				Household			Labour Market		
	X_a	X_c	X_l	X_v	C_a	C_m	C_l	X_l^H	X_l^S	X_l^F
τ_Y	?	?	?	?	(-)	(-)	?	?	?	?
τ_{MS}	?	?	?	?	?	?	?	?	?	?

Theoretical Analysis: Summary

No market imperfections:

- standard taxes have no production effects
⇒ superior to agricultural taxes

Labour market imperfections:

- standard taxes generally have production effects
⇒ not necessarily superior to agricultural taxes
- most tax induced effects are theoretically not defined due to counteracting shadow price effects
⇒ evaluation of taxes theoretically not possible
⇒ "optimal" tax is an empirical question

Empirical Analysis

Data:

- accounting data of farm households in Poland
- balanced panel of 76 farms from 1991 to 1994

Econometric estimation:

- farm: Sym. Norm. Quadratic profit function
- household: AIDS model
- labour market: exponential function

Tax "elasticities":

$$\epsilon_{Z, \tau_j} = \frac{\partial Z}{\partial \tau_j} \frac{1}{Z} = \frac{\partial Z / Z}{\partial \tau_j}$$

Labour market

Separable model ($P_l = \text{exogenous}$)

\Rightarrow linear labour revenue and labour cost functions

Labour market

Separable model ($P_l = \text{exogenous}$)

⇒ linear labour revenue and labour cost functions

Non-separable model ($P_l^* = \text{internally defined}$)

- labour cost function: $C(X_l^H) = \text{convex}$
- labour revenue function: $R(X_l^S) = \text{concave}$
- test for linearity of functions
- shadow price of labour:

$$P_l^* = \frac{1}{2} \left(\frac{\partial C}{\partial X_l^H} + \frac{\partial C}{\partial X_l^S} \right)$$

Empirical Analysis: Results

Separable model (no market imperfections):

Tax	Farm				Household			Labour Market
	X_a	X_c	X_l	X_v	C_a	C_m	C_l	$X_l^S - X_l^H$
τ_Y	-	-	-	-	-0.46	-0.87	-0.15	2.53
τ_{MS}	-0.21	-0.17	-0.07	-0.31	0.46	-0.78	-1.02	17.76

Empirical Analysis: Results

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Tax	Farm				Household			Labour Market	
	X_a	X_c	X_l	X_v	C_a	C_m	C_l	$X_l^S - X_l^H$	
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Non-separable model (imperfect labour market):

Tax	Farm				Household			Labour Market		
	X_a	X_c	X_l	X_v	C_a	C_m	C_l	X_l^H	X_l^S	X_l^F
τ_Y	.005	.002	.008	.003	-0.52	-0.97	-0.10	-0.69	1.19	0.03
τ_{MS}	-0.18	-0.16	-0.02	-0.29	0.02	-1.48	-0.68	-4.84	8.33	0.16

Summary and Conclusions

- Effects of **standard taxes** and **special agricultural taxes** on **farm households**
- Influence of **labour market imperfections**
- Comparative static of a **separable** and a **non-separable farm household model**
- **Theoretical** and **empirical** results

Summary and Conclusions II

The theoretical analysis shows that in the case of labour market imperfections:

- standard taxes influence production decisions
 - most effects are theoretically not defined
- ⇒ standard taxes are not necessarily superior to special agricultural taxes
- ⇒ the "optimal" taxation is an empirical question

Summary and Conclusions III

The empirical analysis of Polish farm households shows that

- there are labour market imperfections, but
 - standard taxes have only a small effect on production decisions
- ⇒ standard taxes are theoretically preferable to special agricultural taxes in Poland
- ⇒ this might be different in other regions!

The End . . .

Thank you for listening to my presentation!

Labour market functions

Non-separable model

- Labour Cost:

$$C(X_l^H) = \beta_H (X_l^H)^{\alpha_H} + \gamma_H$$

with $\gamma_H > 0$ and $\alpha_H > 1$

- Labour Revenue:

$$R(X_l^S) = \beta_S (X_l^S)^{\alpha_S} - \gamma_S$$

with $\gamma_S > 0$ and $\alpha_S < 1$